

# WATERVIEW ADVISORS

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## **IDG Acquires Tommy White Supply**

### DALLAS OFFICE:

12201 Merit Drive  
Suite 700  
Dallas, Texas 75251  
Tel: 972-690-5400  
Fax: 972-690-5403

### WATERVIEW TEAM:

Larry S. Starks  
Peter J. Phalon  
George R. Christon  
Robert G. Hamm  
Robert S. Hill  
Eric F. Rosenbaum  
Cody L. Branson  
Suzette W. Neal  
Pamela L. Schonbeck


Waterview Advisors  
[www.waterviewadvisors.com](http://www.waterviewadvisors.com)

Tommy White Supply  
[www.twsupply.com](http://www.twsupply.com)

Industrial Distribution  
Group  
[www.idgsupply.com](http://www.idgsupply.com)


January 2014 - Industrial Distribution Group, Inc. ("IDG") has completed the acquisition of Tommy White Supply Company, Inc. ("TWS"). Headquartered in Midland, Texas, TWS provides supplies, services and equipment to customers in high growth energy markets. It also operates a wellhead shop and two dedicated pump shops. TWS serves energy firms in the Permian Basin, one of the most active oil and natural gas producing regions in North America. With this acquisition, IDG adds a team of technical product experts and extends its capabilities for serving customers in the energy market. The existing management team will continue to lead TWS operations within IDG. Waterview served as the M&A advisor to TWS.

Certain Assets of  
Tommy White Supply Company, Inc.



Midland, Texas

have been acquired by



Belmont, North Carolina

The undersigned represented the seller in this transaction

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Waterview Advisors, Inc. is a Dallas-based investment bank that provides mergers and acquisition advisory, capital raising, and valuation services to middle-market companies across a broad range of industries and geographic markets. Together, the principals of Waterview have closed over 100 transactions and have been involved with well over \$1 billion in transaction value for business owners.